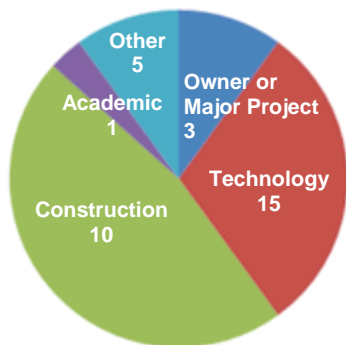




# Construction Companies: 10 reasons to join the COMIT community

## 1. Innovation – learn how to do more with less



Typical Community Day attendance by company

To construction members COMIT is primarily an innovation forum. We create a relaxed non-sales environment in which you can learn about new mobile technologies and how they are being applied to construction.

We hold 4 [community days](#) a year at various locations around the country which are free for members. These are attended by between 40 and 60 delegates from a variety of construction and technology companies. These are not just COMIT members but often include guests or invited presenters from various construction-related suppliers and industries.

At community days you will learn about the latest technology being used in the industry. You will also learn about what works and why and what the ROI is from the construction companies who are actually using it.

As an active member of COMIT, construction companies can demonstrate how innovative they are through pilot projects and case study presentations. This is important to the many Owners and Major Project members who are seeking a technology aware and enabled supply chain to drive efficiencies in their contracts. It is also beneficial in the prequalification process, both for those companies attempting to secure work and for those judging the suitability of potential suppliers or contractors.

**We have 26 construction member companies, including the likes of Costain, Balfour Beatty, Bechtel & Crossrail. We have 27 technology members & 15 partner organisations.**

## 2. Participate in demonstration projects and case studies

**Shepherd Construction Limited and Intergence Systems**

<b>Process</b>	Rapid Site Setup
<b>Users</b>	Construction Site Office Teams
<b>Hardware</b>	Standard Site Server/VSAT/3G
<b>Software</b>	Hyperforma
<b>Location</b>	Nationwide (UK)
<b>Cost</b>	£11,411 + VAT (approx)
<b>Benefits</b>	Rapid Data Connectivity

**Business Problem**  
The rapid deployment of data and voice services to construction sites remains a key issue. Although there have been major advancements in available technologies that address this problem (as illustrated in the recently published COMIT Rapid Site Setup guide), the demand for faster, more resilient and high performance solutions is growing rapidly. Where once contractors could afford to wait for the delivery of core site ICT infrastructure and communications, this is no longer a commercially viable option. The amount of data that is required to be transmitted to and from site has also grown significantly, together with the demand for a better user experience.

**Business Solution**

Case Study 22

Before investing in a technology you probably want to see it in action. You will want to know if it suits your particular situation and, if it does, then how you can get the best value from it.

You probably also want to know the real costs, pitfalls and limitations - things that you may not entirely trust a solution vendor to provide.

COMIT facilitates case studies. We bring solution vendors and construction companies together to try things out in the "real world".

Case studies benefit both our technology and construction members. It is a great way for a solution vendor to get credibility for a new product or service - or to introduce an existing one into a new sector of the market. It is also a way for them to gain access to a construction environment for testing new developments.

For construction members demonstration projects allow them to try out possible solutions at low cost with little risk. Technology companies will often provide their services for free or at reduced cost in order to demonstrate their value. COMIT will then write up the results objectively and share them within the community.



### 3. Get help with developing your BIM strategy

COMIT is interested in anything with an IT element that impacts construction and few things will have a bigger impact than the UK Governments BIM initiative. If you do not know what it is then you need to. If you do know then you are probably wrestling with how it affects you and how you can ensure compliance by 2016.

COMIT's Construction Chairman Iain Miskimmin runs the Bentley/Crossrail BIM academy which COMIT members can access for free. We can help you to understand BIM and to develop your BIM strategy. Your competitors that do not will be at a significant disadvantage. [Some information about BIM](#) is on our website.

### 4. Learn from others' experience in deploying mobile solutions

A common complaint from construction is that IT companies do not understand the construction industry. However, it is also true that construction companies often fail to appreciate the impact of a technology on their business. IT projects fail from poor implementation as often as they do from a poor choice of solution.

At COMIT you can learn from the experience of other construction companies and discover what factors influence a successful deployment. Whether it is user acceptance, training, connectivity, hardware or the bête noire of process integration – we can help you understand the issues and how to mitigate them.

*“The single most common mistake is probably putting the technology before the process – the second is relying on a single enthusiastic individual to make it work” – Jason Scott, COMIT*

### 5. Partner with COMIT on UK government or European funded Projects



MobiCloud

[www.mobicloudproject.eu](http://www.mobicloudproject.eu)



[www.enablemyteam.com](http://www.enablemyteam.com)

COMIT [started as a project](#) funded by the Department of Trade and Industry and we have gained a reputation for being an organisation that delivers results. Consequently we have successfully secured government funding for projects in partnership with our members on a number of occasions.

We were part of MobiCloud, a consortium which, along with COMIT members **Costain** and **Appear Networks**, successfully secured **€2.27 million** of funding from the European Union under the ICT Policy Support Programme for a project to develop a European Corporate Appstore.

We were also part of a successful bid in partnership with COMIT member Mobibiz for **£400k** of funding from the Technology Strategy Board (TSB) to develop a cloud-based approach to supply-chain management.

### 6. Keep abreast of new technology

What is not cost-effective or even possible today may well be in 12 months' time. Making the right strategic IT decisions for your business is increasingly difficult. The rapid expanse of Cloud Computing for example has introduced a completely different potential cost model for many services commonly consumed by construction.

The proliferation of Software as a Services (SAS), Platform as a Service (PAS) and Bring Your Own Device (BYOD) are all having an impact on construction. At COMIT we have 22 technology companies that can keep you up-to-date with what is happening and what is likely to happen in the near future. To take advantage of a new opportunity you have to know that it exists – and COMIT can help ensure that you do.

**Do you know you can get a hand-held 3D scanner capable of capturing point-cloud data to mm accuracy & creating a standard 3D model (without markers) in real-time for less than £3k?**



## 7. Gain access to other construction organisations and expertise

COMIT has a strong [management team](#) with a breadth and depth of construction expertise. Our Construction Chairman is **Stephen Smith** of Bechtel who is currently Information Applications Manager at Crossrail. Our Technology Chairmain is **Iain Miskimmin** of Bentley Systems who is Senior Industry Consultant at Bentley and runs the Bentley/Crossrail BIM academy. **Stuart Young** works for Fiotech as Managing Director for Europe and Middle East and is Consultancy Director for COMIT. **Neill Pawsey** is a COMIT director who started out at Jackson Civil Engineer, worked as European Project Director at Fiotech, was Senior Project Information Manager at Crossrail & now works for Bentley. **Jason Scott** spent ten years developing IT solutions at Balfour Beatty as IT Development Manager and is now COMIT's Director of Professional Services. **Geraldine Samuelsson-Brown** was a COMIT founding member, is the company Financial Director and Community Secretary and brings a wealth of experience from her 36 years as a Principle Research Consultant at BSRIA.

COMIT has links with a number of other construction related organisations within the UK, Europe and the US. These include **Constructing Excellence**, the **European Construction Institute** and **Fiotech**. We sometimes share events with such organisations and have reciprocal agreements in place to the benefit of our members.

We also have strong links with a number of UK Universities including **Loughborough University**, **Oxford Brookes**, **Lancaster University**, **UCL** and **Imperial College**. As a COMIT member if you need to find an expert in a particular field or need an introduction to one of these organisations then we can help.



## 8. Keep tabs on what is happening across the industry

COMIT currently has 21 construction members. Together they represent a wide cross-section of the construction industry. While a few of them are direct competitors, between them they have expertise in nearly all sectors of the industry – from tunnelling and foundations to facilities management and equipment hire. Knowing what they are focusing on and why can help inform your own marketing and development strategy and provide an insight into the constantly shifting priorities of this complex industry.

## 9. Discounted consultancy services and events

COMIT has links with a number of independent consultants and can arrange consultancy services for members at a significant discount (typically 30%). Members also receive a discount on admission to any COMIT managed event (such as the annual Mobile IT Conference) and often on those arranged by our partners or associate organisations.

## 10. Learn of upcoming events and marketing opportunities

COMIT will keep you informed of various events and competitions as they arise in the wider construction community. A number of our members have won awards for work that has been facilitated or publicised by COMIT (for example via a demonstration project) and entered for awards that COMIT has brought to their attention. We will also keep you informed of any networking or marketing opportunities we become aware of.



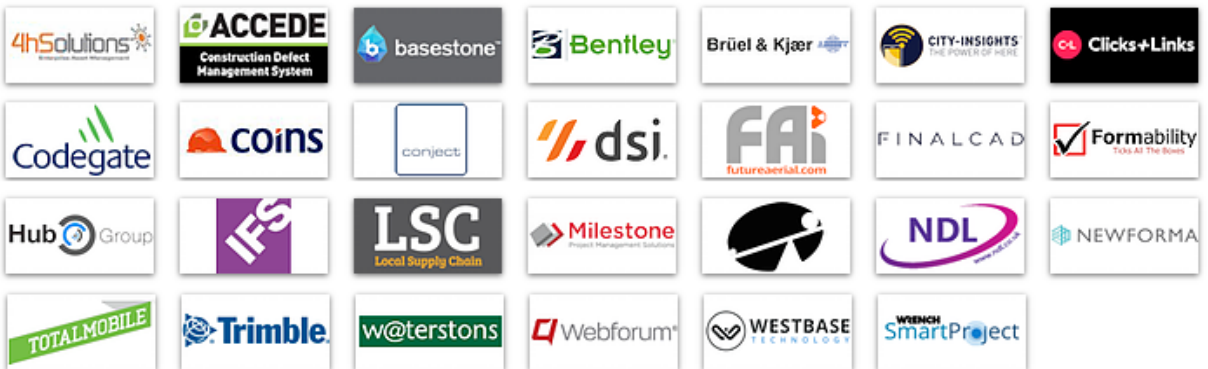
## Owner / Major Project members of COMIT



## Construction Members of COMIT



## Technology Members of COMIT



## COMIT Partners



## Contact Details

For more information please email us at [info@comitprojects.com](mailto:info@comitprojects.com) or visit our website at [www.comit.org.uk](http://www.comit.org.uk).

Membership of the COMIT Community is by annual subscription. The rate depends upon the size and type of your organisation. The COMIT Community is run by COMIT Projects Ltd for the benefit of its members.

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